

THE HIGH PERFORMING TEAM PLAYBOOK

Presented by: Carrie Webber

Chief Communications Officer & Owner - Jameson Management & Marketing

Set the Standard.

Reflect the Standard.

- Cathy Jameson, PhD

Expect the Standard.					
5 POINTS OF A 5-STAR TEAM					
1.	Accountability				
2.	Attitude				
3.	Engagement				
4.	Communication				
5.	Execution				

"A great dental team is a group of leaders working cohesively toward a common set of goals."

THE MUSTS OF A RAVING FAN TEAM

Internal:
1.
2
3
4
External:
1
2
3
"No one on a high-performing team says "That's not my job." - Cathy Jameson, PhD TAKE ACTION!
"It's possible that no one ever pushed you to be brave enough to go this far out on a limb. Consider yourself pushed." - Seth Godin

3 STEPS TO LEAD YOUR TEAM & ELEVATE PRACTICE PERFORMANCE

1.	. Establish the	of Excellence.	
2.	2 yo	our level of Execution.	
3.	S. Turn up the	·	
	"Inspect What You	u Expect." - Ken Thoreson, A	cumen Group
LIS	ISTENING YOUR WAY THROU	JGH HEALTHY CONVERSATION	NS
1.			
2.	2.		
3.	<i>5.</i>		
4.	l.		
5.			

3 KEY TEAM MEETINGS FOR GROWTH 1. 2. 3. STEPS FOR GOAL SETTING 1. 2. 3. 4. 5. TOOLS TO SUPPORT YOUR ROCKSTAR TEAM:

"Purpose leads to sustained superior performance. When you know why you come to work, you show up differently. You are more intentional in what you do. You care more about the outcomes. You give your best efforts. This is what the term "highly engaged" looks like at work."

- Cheryl Bachelder

MEETINGS THAT MATTER