



5 ENERGY & PRODUCTIVITY VAMPIRES & HOW TO OVERCOME THEM

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“What we put our energy and attention on starts to show up more in our life.”
- Jon Gordon

The 5 Energy Vampires:

1. Maxed Personal Capacity _____

2. Not Maximizing the Hygienist's Role in Treatment Acceptance & Patient Retention

3. “Treadmill” Dental Days _____

The Essentials of Scheduling:

- Schedule for production
- Schedule for Doctor and Assistant time
- Maximize your scheduling software
- Detail each appointment
- Schedule a variety of procedures
- Pre-block
- Hygiene evaluations
- Emergencies

4. Low patient engagement _____

THE FOUR PILLARS OF A SUCCESSFUL PATIENT-PRACTICE PARTNERSHIP

TRUST

NEED

URGENCY

VALUE

5. Poor Practice Culture _____

“Double down on what is working best.” - James Clear